

source

DEFENSE

“ The design of the system truly makes adding this layer of protection a breeze ”

“ The decision was easy to move from testing to full deployment. The service quickly and clearly demonstrated its value. ”

“ Skyline made the obvious decision to expand our work with Source Defense and cover all of our subsidiaries. ”

#### Results:

- Simple and quick evaluation of new and unique security, customer privacy, and compliance solution
- Nearly effortless deployment due to elegant system and process design
- Easy expansion to protect all subsidiaries

source  
DEFENSE

SKYLINE  
INVESTMENTS

## NEARLY EFFORTLESS JOURNEY FROM EVALUATION, TO SITE WIDE DEPLOYMENT, TO EXPANSION TO ALL SUBSIDIARIES

Skyline Investments Inc. ("Skyline") is a publicly traded company with approximately \$500M in assets specializing in real estate investment, acquisitions, and land development.

Skyline initially deployed Source Defense's V.I.C.E. Service on their corporate website. As Skyline's Chairman & President states, "Skyline selected Source Defense's V.I.C.E. Service to protect our corporate web presence and our clients, visitors, and employees from security and privacy risks that had previously been unmanaged. As an investment company, Skyline is acutely aware of and concerned about protecting its business and interests from all risks - especially those that present themselves from 3rd parties beyond our internal security programs. It is our mission to protect our business and clients from business disruption and compliance issues. And as our business becomes increasingly interdependent on 3rd parties to deliver critical components, we need to become increasingly more prepared to manage the risks

such intimate relationships introduce".

Source Defense's V.I.C.E. Service was first evaluated by Skyline during a Proof-of-Concept (POC). Skyline's Chairman & President continues, "Testing the service took less than 2 weeks, but more importantly, it only required a few hours of our team's time. Source Defense did all the work, asked us only for some small pieces of information, and then delivered a comprehensive report and analysis which they presented to us during a very helpful consultation".

After the brief and successful POC, Skyline promptly decided to fully deploy Source Defense V.I.C.E. on their corporate website. "The decision was easy to move from testing to full deployment. The service quickly and clearly demonstrated its value. However, the real eye-opener was how effortless it actually was. The Source Defense team extended our testing phase to go-live in less than 2 days", Skyline's Chairman & President remarked

#### UPDATE:

Following the success of the Source Defense project with Skyline, the company decided to extend its coverage to all subsidiary corporate websites. "After reviewing the risks and threats coming from 3rd parties that Source Defense prevented, and when considering how effortless the initial deployment was, Skyline made the obvious decision to expand our work with Source Defense and cover all of our subsidiaries. Just as the first wave of the project was quick and easy, this second wave required close to no time or resources from our team. The design of the system truly makes adding this layer of protection a breeze", concluded Skyline's Chairman & President.